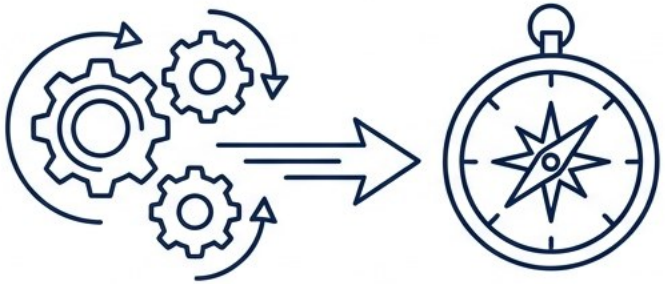
ALL IN ONE NONPROFIT

Welcome to the Consultant Partner Program

The Quick-Start Playbook for Independent Consultants

Gemini Notebook

What the Program Is



A program equipping independent consultants with a single platform to run a client's entire organization. The platform does the routine work; the client pays the consultant for their judgment and strategy.

Who It Is For



Designed for independent consultants, bookkeepers, grant writers, and fractional leaders.

A Note on Credentials:
There are no certifications, badges, or credentials required or provided. Your professional expertise is your credential.

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Revenue Equation

$0

to join.

The account, materials, and training are free.

+

25%

Subscription Revenue

Earn 25 percent of collected subscription revenue from clients you bring, for as long as you hold the consultant seat.

+

50%

Launch Plan Fee

Earn half of a collected $199 one-time Launch Plan fee.

Introduced by a Referral Partner? Your 25 percent is the same.

Clients pay the published price directly to the platform. You bill your own service fees entirely on top.

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The Plans & Pricing

All In One Nonprofit Essentials

$49/month or **$499/year**

For volunteer-led organizations (clubs, young charities, congregations).

- Includes 1 owner, 3 admins
- Up to 2 specialists
- Up to 500 contacts

1 Consultant Seat Included

All In One Nonprofit Complete

$199/month or **$1,999/year**

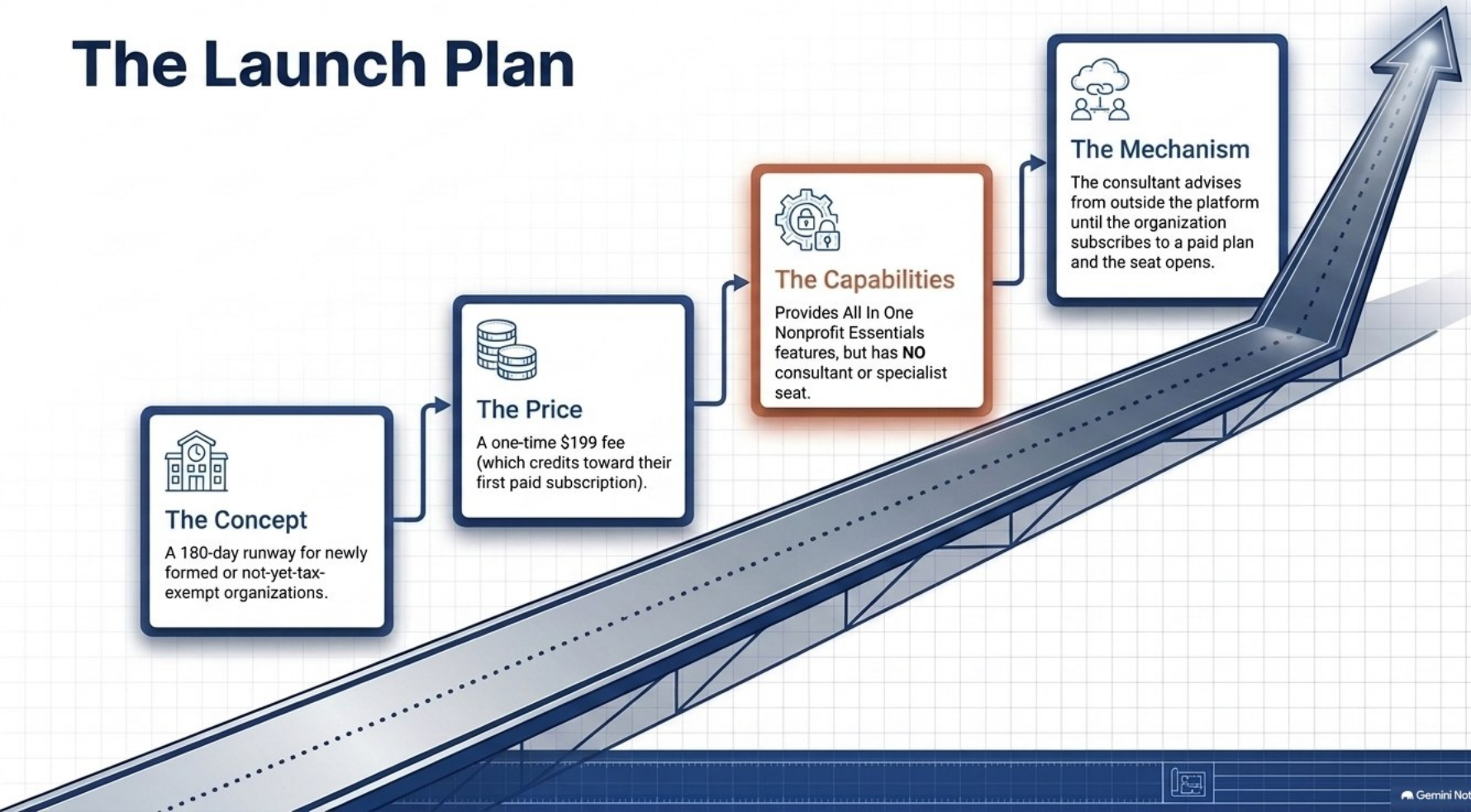
For organizations with staff, grants, or casework.

- Unlimited admins
- Unlimited specialists
- Unlimited contacts
- Includes heavier machinery like HR, grant management, and outcomes measurement.

Upgrading from Essentials to Complete is instant, with no data migration. One consultant seat on both plans.

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The Launch Plan



The Concept

A 180-day runway for newly formed or not-yet-tax-exempt organizations.

The Price

A one-time $199 fee (which credits toward their first paid subscription).

The Capabilities

Provides All In One Nonprofit Essentials features, but has **NO** consultant or specialist seat.

The Mechanism

The consultant advises from outside the platform until the organization subscribes to a paid plan and the seat opens.

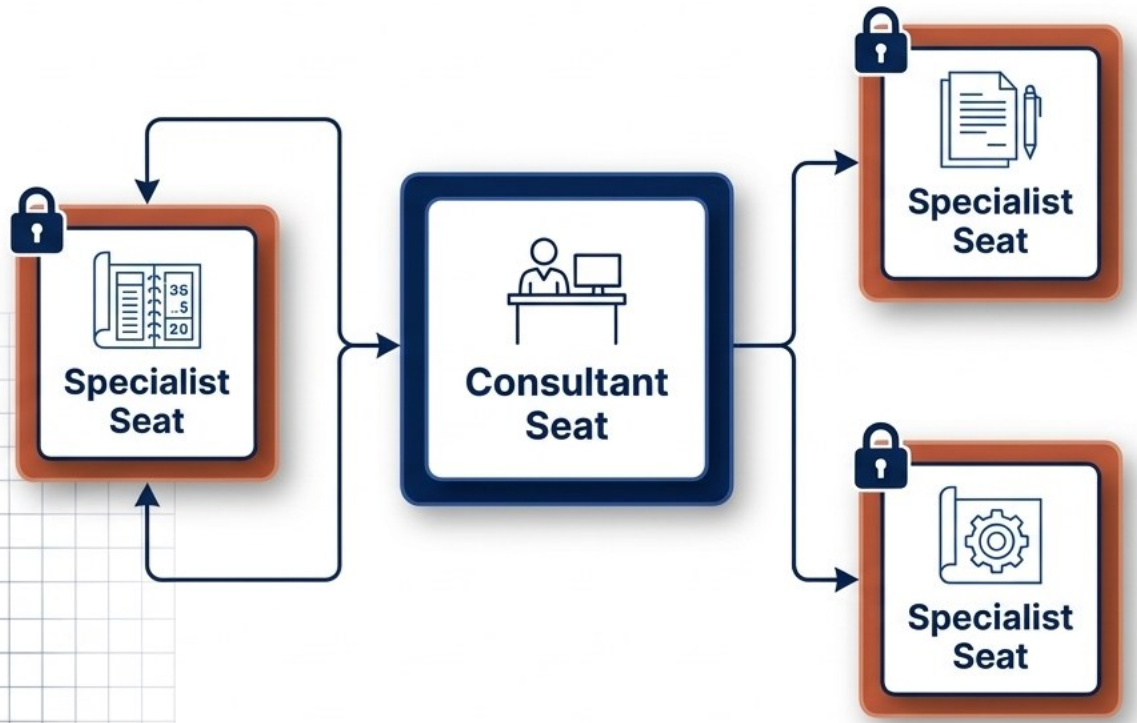
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The Consultant Seat & Firm Boundaries



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Delegating with Specialists



Outside Experts

Bookkeepers, grant writers, or HR experts seated by the Consultant.

Strict Scope

Scoped exclusively to named tools in the organization.

Blind Operation

Specialists never see who else is seated. Case Management remains strictly off-limits.

Management

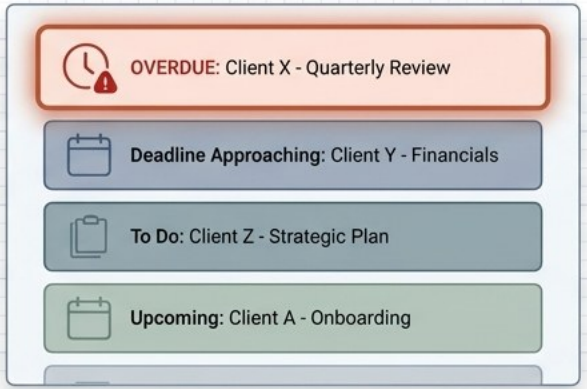
The Consultant manages the Specialist; the platform does not contact them.

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The Command Center: Workspace vs. Hub

The Hub (Macro View)

What needs doing.



One prioritized list across ALL clients, worst first. Tracks overdue items, approaching deadlines, and your specific client work. Your daily starting point.

The Workspace (Micro View)

How everyone is doing.



Client organizations laid out as individual blocks. Shows organizational health, money in/out, next filings, and key records at a glance. Your conversation starter for client meetings.

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The Client Kickoff

A 20-minute screen-share meeting using a practice organization, never another client's data.



Show 4 Things

- What the platform does.
- What the next 30 days look like.
- What you can and cannot touch.
- How their people will learn it.



Get 3 Answers

- Confirm their plan (Essentials or Complete).
- Identify the 2 apps they will live in.
- Get the intake form and records by Friday.



20-MINUTE SCREEN-SHARE



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The First 30 Days

Before Day 1

Agreement signed.
Consultant added.
Intake form completed.

Week 1 (Foundation)

Profile typed by client.
Letterhead in.
Core apps opened.
People invited.

Weeks 2-3 (Data In)

Records foldered.
Rosters imported.
Budget entered.
Deadlines checked.

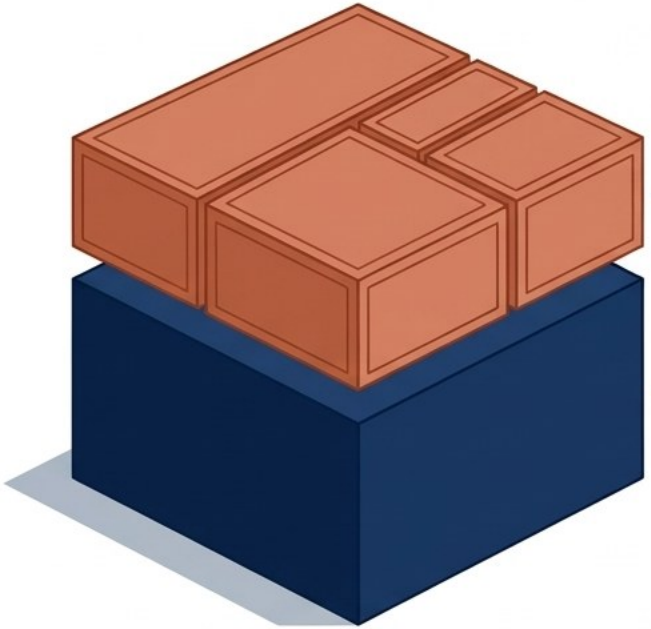
Week 4 (By Day 30)

Training sessions run.
Users complete one real task alone.
First monthly report generated.

Success = The client can run their own account.

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Client Training Architecture



The Specific Layer (Yours)

Custom modules you build (e.g., their specific check-signing policy). Lives only in their organization. Makes you indispensable and is billable work.

The Generic Layer (Ours)

Ready-made platform modules loaded in one click. Free, instantly establishing credibility in week one.

Groups & Masterminds

Run instructor-led cohorts or peer masterminds directly on the client's calendar through the platform.

Note: Clients retain ownership of whatever custom training the partner builds in their account.

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The Engagement Playbooks



Governance

Sell a board rhythm, self-assessments, and compliance tracking that survives an audit.



Compliance

Sell a filing calendar with zero surprises, records retention policies, and 990 preparation.

Fundraising



Sell donor management, development plans, and a managed grant pipeline.

Finance & Tax



Sell clean bookkeeping, restricted fund management, budgets, and automated board reports.

Essentials



Sell membership management, volunteer shifts, and event ticketing (designed specifically for volunteer-led organizations).

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Expanding the Practice

All In One For Profit

The program seamlessly covers business clients.

Key Alignments

- Same platform, same sign-in, same pricing ($49/$199).
- Same 25% partner economics.

Key Differences

- Business terminology automatically replaces nonprofit terms (e.g., Customers instead of Donors).
- Business-specific features enabled: Invoicing (Stripe/PayPal), Events, Retirement Plan Tracking.

Constraint: No Launch Plan available for businesses.

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Your Next Steps

1. Create your practice organization on the Hub.
2. Run the Self-Guided Tour.
3. Start the training at https://app.allinonenonprofit.com/hub/training

These steps are highly recommended as the best way to get started, but nothing in the program is gated on completing the training.

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